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Oshkosh, WI 54904  
Phone (920) 232-9500  
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[www.shipyardmarine.com](http://www.shipyardmarine.com)

TO: All Shipyard Marine, Inc. Customers  
RE: Winter Service - Lay Up

With the end of the 2008 season coming upon us, we will begin winterizing and hauling boats out sometime in October, weather dictating. If you desire any service work on your boat during the off-season, please call as soon as possible to make arrangements at our Green Bay location, 920-434-2000, or at our Oshkosh location, 920-232-9500.

Take advantage of the 2% discount on any winter storage contract **paid in full** by October 15<sup>th</sup>!

*TO OUR RACK CUSTOMERS:*

As in years past, we will offer a “special” on fuel stabilizing and engine fogging. Any rack customer who wishes to have their oil and filter changed, and drive service done on Alphas, Bravos, and Duoprops will receive FREE fog and stabil on each engine that the above services are performed.

Remember that if your boat is on a second or third level rack, service must be done before the larger boats are pulled out and stored on the floor, when access to your boat will be blocked off.

If you have any questions or concerns, feel free to contact us. Please call early to schedule your service needs. Our projected rack closing date is October 15, 2008.

Thank you,

Heath Holst  
Service Manager

### **We Recommend....**

For inside heated storage, the following is recommended:

1. Pump out heads
2. Drain water systems
3. Add fuel stabilizer
4. Fog engines out
5. Disconnect batteries
6. Add non-tox to water systems to prevent bacteria

If the boat is to be stored outside, the following must be done to prevent damage:

1. Items 1 through 4 above
2. Run antifreeze through entire plumbing system
3. Run antifreeze through engines, drives, and air conditioning/heating systems
4. Change lower unit lube
5. Shrink wrap/cover boat
6. Remove batteries

### **BE READY FOR SPRING!**

To get a jump on the best springtime schedule, oil changes, drive services, and any other items except tune-ups should be done now. We're offering a 15% labor discount on any winter work repairs scheduled and completed by April 1, 2009. This offer includes fiberglass repair, electronics installation, air conditioning and generators, custom engine and drive work, plus more!

*If your boat is in the rack, we need to know by October 1<sup>st</sup> if you require additional service.*

## WINTERIZATION CHARGES FOR 2008

### STERNDRIVES/INBOARDS

- **Fog and Stabil only and disconnect battery (Heated Storage)** \$59.00
  
- **Winterize (Cold Storage) – All 4cyl, V6, V8**  
Includes: drain block, run in nontox antifreeze to -40°, fog and stabil  
I/O \$119.00  
I/B \$172.00
  
- **Oil Change**  
All 4cyl, V6, Small Block V8 (up to 5 quarts) \$65.00  
V8 Big Block – 25/40 Merc Oil (up to 7 quarts) \$75.00

\*I/B may be more if furniture, etc. must be moved to access engines

\*Additional charges may apply to high performance engines (HP500-575, 525, 496 Mag, 496HO)

- **Drive Service**  
Includes pull off; check alignment; change lube; pressure vacuum check; grease u-joints/fittings; install with new gaskets and “O” rings; parts/lubes  
  
All Alpha, Bravo I, II, III, OMC, and Volvo SX Drives \$149.00

High performance drives with stand off boxes, and/or external steering will be billed at time & material.

- **Drive Lube Change Only** \$69.00
  
- **Change fuel/water separator** \$22.95  
(standard filter style, additional charge for other styles)

### OUTBOARD WINTERIZATION

- **Up to 149 hp** \$90.00 plus gear lube
- **150 hp and up** \$114.00 plus gear lube

Includes fog/stabil/gear lube change; Pressure/vacuum check of gear case.

### MISCELLANEOUS CHARGES 2008

- **Head Pump Out** \$9.00 per head plus chemical
  
- **Systems**
  - Water \$42.00\*
  - Head \$42.00 per unit\*
  - Air Conditioners \$42.00 per unit\*
  - Ice Makers \$42.00 per unit\*

\*Plus antifreeze if needed

### MISCELLANEOUS CHARGES 2008 CONTINUED

- **Bottom washing** \$2.25 per linear ft. if bottom painted  
\$5.75 per linear ft. if bottom not painted  
\*Plus Chemicals
- **Jack Stand Rental** \$25.00 per stand (min. 4, max. 6)  
Blocking material included
- **Additional Lifts/Resets** \$4.00 per ft. Forklift  
\$6.00 per ft. Travel Lift
- **Battery Removal or Installation** \$15.00 per battery
- **Change Transmission Oil** \$57.00 plus oil @ \$3.50 per qt
- **Winterize Generators** \$99.00
- **Oil change on Gen-set** \$68.00
- **Boat Hauling** \$110.00 per hour
- **Trailer Wheel Bearing Repack** \$99.00 per axle plus parts

### SHRINK WRAP CHARGES

18' and up, NOT wide beam	\$ 9.00 per linear foot
25' – 28' wide beam	\$ 9.00 per linear foot
29' – 38' Express Cruiser	\$11.50 per linear foot
28' Bridge and up	\$13.25 per linear foot
Add shrink wrap doors	\$25.00 each

### STORAGE CHARGES

OUTSIDE	\$1.50 per sq. ft.
INSIDE HEATED	\$5.50 per sq. ft.
INSIDE NON-HEATED	\$3.25 per sq. ft.

Includes lift and launch, pressure washing, and reset in spring

***2% DISCOUNT ON ANY STORAGE CONTRACT PAID IN FULL BY OCTOBER 15th***