# Trade In Appraisal and Owner Statement of Condition

**Boat and propulsion information**

<table>
<thead>
<tr>
<th>Make</th>
<th>Model</th>
<th>Year</th>
<th>HIN:</th>
<th>Engine(s)</th>
<th>Model</th>
<th>H.P.</th>
<th>Hours: (P)</th>
<th>(S)</th>
<th>I/B</th>
<th>V/D</th>
<th>I/O</th>
<th>Drive</th>
<th>IPS</th>
<th>Generator</th>
<th>KW</th>
<th>Hours</th>
<th>Factory Installed</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>I/B</th>
<th>V/D</th>
<th>I/O</th>
<th>Drive</th>
<th>IPS</th>
</tr>
</thead>
</table>

- **Generator**
- **Air Conditioning**

<table>
<thead>
<tr>
<th>Make</th>
<th>Roller</th>
<th>Capacity</th>
<th>LBS</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>Spare Tire</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Bunk</th>
<th>Roller</th>
<th>Brakes</th>
<th># Axles</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th></th>
</tr>
</thead>
</table>

- **Do the brakes or bearings need service or repair?**
  - YES
  - NO

## Systems and Equipment Condition

Check box “1” if system or device is operational. If service or repair required, check box “2”. If not aboard, leave blank.

<table>
<thead>
<tr>
<th>1</th>
<th>2</th>
<th>Engine gauges</th>
<th>Pressure water sys.</th>
<th>1</th>
<th>2</th>
<th>Battery- Engines</th>
<th>Dockside water</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Controls</td>
<td>Refrigerator</td>
<td></td>
<td></td>
<td>Battery- Gen.</td>
<td>Hot Water Heater</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Compass</td>
<td>Stove &amp; Oven</td>
<td></td>
<td></td>
<td>Battery Charger</td>
<td>Interior Lighting</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Shore Cord</td>
<td>Microwave</td>
<td></td>
<td></td>
<td>Battery Switch</td>
<td>AC electrical systems</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Horn</td>
<td>Ice Maker</td>
<td></td>
<td></td>
<td>Battery- House</td>
<td>DC electrical systems</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Engine Synch.</td>
<td>Washer/Dryer</td>
<td></td>
<td></td>
<td>Stereo/CD/DVD</td>
<td>Navigation lights</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Rudder Indicator</td>
<td>Bow/SternThruster</td>
<td></td>
<td></td>
<td>Snap in Carpet</td>
<td>Swim Ladder</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Spotlight</td>
<td>Generator</td>
<td></td>
<td></td>
<td>Head system</td>
<td>Wash down</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Trim Tabs</td>
<td>Shore Power</td>
<td></td>
<td></td>
<td>Fire suppression</td>
<td>Cockpit shower</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Blowers</td>
<td>TV</td>
<td></td>
<td></td>
<td>CO monitors</td>
<td>Windlass</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Bilge Pump(s)</td>
<td>Shower Sump(s)</td>
<td></td>
<td></td>
<td>Fuel Gauge</td>
<td>Water/Waste tank monitors</td>
</tr>
</tbody>
</table>

## Electronics and Accessories: Please indicate brand or model where indicated:

- **VHF**
- **A/P**
- **Hydraulic Platform**
- **P**
- **Sat TV**
- **Sat Radio**
- **CG safety gear**
- **Fenders, lines, fire ext.**

## Overall Condition

Please grade the following items to the best of your ability using the grading system below. Please inform us of any deficiencies that you are aware of.

- **Excellent** means near perfect condition without flaws.
- **Good** means average for age with normal wear and in serviceable condition.
- **Fair** means repairs, service, re-conditioning or deep cleaning required.

<table>
<thead>
<tr>
<th>Exterior Fiberglass</th>
<th>EXCELLENT</th>
<th>GOOD</th>
<th>FAIR</th>
<th>Needs:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rub-rail/Gunwale molding</td>
<td>EXCELLENT</td>
<td>GOOD</td>
<td>FAIR</td>
<td>Needs:</td>
</tr>
<tr>
<td>Interior Vinyl/Upholstery</td>
<td>EXCELLENT</td>
<td>GOOD</td>
<td>FAIR</td>
<td>Needs:</td>
</tr>
<tr>
<td>Interior Floor/Carpet</td>
<td>EXCELLENT</td>
<td>GOOD</td>
<td>FAIR</td>
<td>Needs:</td>
</tr>
<tr>
<td>Canvas</td>
<td>EXCELLENT</td>
<td>GOOD</td>
<td>FAIR</td>
<td>Needs:</td>
</tr>
<tr>
<td>Propeller(s)</td>
<td>EXCELLENT</td>
<td>GOOD</td>
<td>FAIR</td>
<td>Needs:</td>
</tr>
<tr>
<td>Bottom Paint</td>
<td>EXCELLENT</td>
<td>GOOD</td>
<td>FAIR</td>
<td>Needs:</td>
</tr>
</tbody>
</table>
Tell us about the service history.

Aside from oil changes and winterization, has the boat been serviced for any reason within the last 3 years?
_____________________________________________________________________________________________
_____________________________________________________________________________________________
_____________________________________________________________________________________________

When was your boat most recently waxed?    Month ____________ Year _______________
What is the condition of the bilge area and engine room?________________________________________________
When was a fresh coat of boat bottom applied last?  Month ____________ Year ____________ Type of Paint________
Have the props, rudders, shafts, or lower unit(s) ever been replaced or repaired due to grounding or hitting a submerged object?  Yes   No   Explain: _____________________________________________________________
Has the boat ever been serviced for leaks of any kind? _________________________________________________
_____________________________________________________________________________________________
Are there any other deficiencies you feel we should know about?_________________________________________

OWNERSHIP INFORMATION

Do you have the title for boat and/or trailer in your possession?……… YES  NO
Do you have the original owner’s manual for the boat and engines? YES  NO
Do you have all the engine, cabin and accessory KEYS ? YES  NO
Is your boat state registered or CG documented?   State_______   CG
Is there a lien holder on boat/trailer ?………………. YES  NO
    If yes, who is the lien holder?
    What is the approximate payoff amount?  $____________________________

What do you feel is a fair market price for your boat not including re-conditioning, detailing or other costs necessary to make the boat ready for sale?     $____________________________

Signature: _____________________________________________ Date: ____________________
Owner of vessel

Signature:_____________________________________________ Date:____________________
Dealer representative

All sales are subject to final dealer inspection or survey. Any major discrepancies may result in changes to trade allowance. Trade allowances are based on the accuracy of the information provided by the owner of the vessel and determined in part by current market values and those issued by NADA and/or the American Bureau of Shipping (ABOS).
Trade Inspection

Technician: ___________________________________________ Date: ___________________

Work order: __________________ Stock #: _______________ HIN#: __________________

Serial Numbers:

Engine(s): Port____________________________________ Starboard:________________________________________

Generator:________________________________________ Trailer:__________________________________________

Port Engine Compression               Starboard Engine Compression

1   2   3   4   5   6   7   8

Generator Make:___________________ Rated Output________ Kw.

1   2   3   4   5   6

General comments:

________________________________________________________________________________________________________
________________________________________________________________________________________________________
________________________________________________________________________________________________________

DEFINITION OF TERMS:

STATEMENT OF OPERATION AND CONSTRUCTION

• **APPEARS:** Indicates that a very close or complete inspection of the particular system, component or item was not possible due to various constraints imposed upon the technician. (e.g. no power available, inability to remove panels, vessel location etc).

• **FIT FOR INTENDED USE:** Vessel constructed original manufactures specifications and intended usage.

• **SERVICABLE:** Sufficient for specific requirement.

STATEMENT OF CONDITION

• **EXCELLENT CONDITION:** New or like new condition and ready for service

• **GOOD CONDITION:** Nearly new, with only minor cosmetic conditions and discrepancies noted.

• **FAIR CONDITION:** Denotes that system, component or item is functional and serviceable “as is”, and may require service or refurbishing presently or in the near future.

• **POOR CONDITION:** Unusable “as is.” Requires repair or replacement of system, component or item to be considered functional.