



(860) 669-1705

www.harborside-marina.com

I want to personally thank all our customers for their continued business and support! Many of you have been with us since we bought the marina in 1998 and this is year we will be celebrating our eleventh year. After much deliberation, we have decided not to raise our rates this Season. The stressors of the changing economy have impacted all of us and we are dedicated to make this boating season as enjoyable as the past years. I want to see everyone return this year and use your boats, as the stress reliever that is much needed during these trying times. Whether it is fishing, cruising, sailing, going out to dinner or water sports, the time spent on the water (away from the office) is what builds the memories your families and friends will remember forever.

SUMMER CONTRACTS: Included with this letter is your summer storage contract. Please take the time to fill out the contract and send it back with your 50% deposit to secure your spot for this year. We have limited slip space and a waiting list. Our tenured customers get first preference but if we do not receive your paperwork by February 1, we will assume you are giving up your spot. Do not hesitate to contact us you have any questions or concerns. Thank you in advance for your prompt attention to this matter.

NEW FOR 2009: We are planning to increase our Brokerage Business and broaden our selection on what we sell used. If you are interested in upgrading to a "New" pre-owned boat, please let us know and our professional sales staff can help you find the boat of your dreams. The best part is that this service will not cost you a dime, but can save you thousands. If you would like to sell your boat, let us list it and we will get you the best price in the market. Stop in or give us a call for details. We are also planning some great events this season and hope to get a lot of involvement from our Dockers.

ACHIEVEMENTS AND AWARDS: Harborside Marina & Yacht Sales was awarded the highest customer satisfaction index by Chris Craft for the fourth year in a row, Harborside Marina and Yacht Sales was also awarded as a Top 100 Dealer, by Boating Industry Magazine, for the third consecutive year in a row. We also remain one of a hand few of Marine Certified Dealer's in Connecticut.

Best regards,

John Benchimol
President



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